



**FOR IMMEDIATE RELEASE:**

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**Eric Ralph Joins Highland Associates**

*Eric Ralph named Managing Director and Shareholder*

**BIRMINGHAM, Ala. – April 5, 2018** – Highland Associates, a leading independent institutional investment consultant providing objective, research-driven investment counsel to not-for-profit healthcare entities and mission-based organizations, is pleased to announce the hire of Eric Ralph as managing director.

Mr. Ralph will serve as a consultant to the firm's institutional client base specializing in endowments, foundations, pensions, and hospital operating assets. He will also join Highland's Leadership Committee and serve as a voting member of the firm's Investment Committee. He will be located in St. Louis, MO, at the firm's third office location. His extensive not-for-profit network and history of outperforming relative benchmarks will prove to be invaluable to Highland.

Prior to joining Highland Associates, Mr. Ralph served as principal and managing director at Summit Strategies for more than 17 years. He proactively provided investment recommendations and led investment program development for endowments, foundations, pensions, long-term investment pools, and hospital operating assets. He is a member of the CFA Society of St. Louis, the St. Louis Area Foodbank Board's Executive Committee, and the Investment Committee of Community School.

Highland Associates President and Chief Executive Officer Trey Echols says, "Eric is the kind of trusted advisor that has been the mark of the Highland Associates' brand for 30 years. Adding exceptional talent to our firm is at the core of our strategy. Eric is an outstanding leader capable of driving growth and capabilities, especially as our new St. Louis office is launched. We believe there continues to be a lot of opportunity in delivering bespoke advisory services. Our people are excited about the future and success that lays ahead with Eric onboard."

**About Highland Associates:**

Highland Associates is a leading institutional investment firm that provides objective, research-driven investment counsel to not-for-profit healthcare entities and mission-based organizations. Our hyper-awareness of financial market dynamics, seasoned industry knowledge, and commitment to due diligence inform our forward-looking and customized investment management programs. Highland Associates was founded in 1987 and advises clients nationwide. For more information, visit [www.highlandassoc.com](http://www.highlandassoc.com).